

February 15, 2013

Dear Visuray shareholder,

A lot has happened over the last few months and I would like to provide you all with an update.

Firstly, 2012 was a very important year for Visuray. We started 2012 with dealing with the serious difficulties surrounding the physics of the Visuwell tool that had been identified in the 2<sup>nd</sup> half of 2011. This forced us to go back to basics and reassess part of the project. During the 1st half of 2012 we got a much-improved understanding of the physics. The tool design and methodology of the Visuwell tool was modified in order to address the imaging issues and other operational issues that had been identified.

This gave us the additional confidence needed in order to explain to potential investors looking to invest in Visuray, that we had managed to reduce the technological risk considerably by mid 2012. While the risk surrounding the project was still not for the faint hearted we showed we had by now acquired the required expertise, industry experience and approach to have a chance of succeeding. This allowed us to raise the much needed financing in June 2012. The first half of 2012 was financially a very difficult time and the abnormal economic climate did not help. We survived thanks to the support of creditors and some of our largest shareholders who gave us a lifeline. After a long and arduous process of approaching potential investors we finished the year having raised ca. Euro 15.9 million and with irrevocable commitments for a further Euro 5.2 million. Visuray has now enough funds to last until early 2014. Our current estimate is that the amount needed in 2014 is in the range of Euro 5 to 10 million. We are already in the process of working on different sources of financing for 2014, but are focusing primarily on non-equity financing.

At the end of 2012 we leased a centrally located office in Houston, Texas that will serve as a US operating office and R&D center.

In 2012 we also proceeded to pull out of the Norwegian VPS share register as we were encountering increasing problems attracting new investors, due to a series of what could best be described as "legal incompatibilities" between VPS and the Maltese legal framework. As you know we proceeded to dematerialize the shares and have the shares accepted on the Clearstream Frankfurt platform. The process surrounding the dematerialization proved to be more intricate and long winded than originally thought, but by now you have all been "re-credited" with your shares. We thank you for your patience. While we worked on the dematerialization, we continued our re-structuring of

the group in order to have an internationally optimized operating structure going forward.

Our headcount in 2012 increased from about 15 employees and consultants at the beginning of the year to 25 at the end of the year. We continue to hire people but are now focusing primarily on hiring manufacturing and operational staff.

During 2012 we increased our participation in XCounter AB to ca. 47%. XCounter and its subsidiary, Ajat, are leaders in the manufacturing of high-end X-ray detectors. They are a critical supplier for the Visuwell tool. While the XCounter group is still cash flow negative due to large R&D expenditures it is growing at a rapid pace and is expected to launch a range of leading edge X-ray detectors during 2013. We expect XCounter to be cash flow positive towards the end of 2013.

We start 2013 in an infinitely better state than 2012.

The current situation is that in the last few weeks a series of important laboratory tests have been successfully completed, and some more critical laboratory tests will be carried out in the next couple of months. If these tests are successful, the risk of the project will be considerably reduced. The plan is to have the Visuwell prototype built by the end of June 2013. Visuwell will then be run in test wells in order to ascertain that it is fit for commercial use. After successfully being run in test wells the tool will be run in commercial wells towards the end of the 3<sup>rd</sup> quarter 2013.

We recently signed a lease for a 1200 m<sup>2</sup> engineering and manufacturing facility in Houston, which we plan to open in this summer. The facility is located close to other oilfield service companies in the Houston area and will serve as a central manufacturing facility for the Visuwell tool.

On the R&D side we are in the early stages of the feasibility study of Visuwell360. The idea of Visuwell360 tool is for it to act much like a CT scanner and be able to image a cross section of the wellbore including the cement between the well casing and the earth formation in order to ascertain well integrity. While we have had the idea for this product a long time, it is a technologically complex product and until recently we have been working on understanding the physics of the product. We are now moving into the R&D concept phase of Visuwell360 but an experimental prototype is not expected until 2015.

Simultaneously, we are looking to develop other revolutionary tools for the wireline logging market and expect to provide more news to shareholders regarding these products, once the concept phase has been concluded at the end of 2013. Any new product would be launched at the earliest toward the end of 2014.

I would like to take this opportunity to thank all our employees for the long hours they have put in and the positive problem-solving attitude that has allowed us to come where we are today. We know we have not yet delivered a commercial product, but we believe we are much closer than ever. We are confident to deliver as expected this summer.

Yours Faithfully,



Jean-Philippe Flament  
Chairman